



# Intercultural communication and situational intelligence

This program allows participants to develop awareness of situational intelligence, acquire skills to make decisions in uncertain contexts, broaden professional networks and learn to convey messages in multicultural settings.



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Current societal dynamics and technological developments taking place at European and international levels require professionals, from both private and public sectors, not only to take full ownership of their tasks but also to develop a set of aptitudes that help them critically analyse various situations, adopt comprehensive and systematized tools to tackle challenges, handle complex interactions and





make decisions in constantly evolving environments, while guaranteeing sustainable results. The objective of this program is to raise awareness of situational intelligence and to help participants navigate in multicultural contexts.

#### **Practical information and registration**

Length | 3 days

Teaching language | English

Dates | November 19 to 21, 2025

Format of training | On-site

Level | Reinforcement

Venue | INSP, 2, avenue de l'Observatoire, 75006 Paris

Tuition fees | €1,470 for candidates without a French government grant

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#### **Target audience**

Senior civil servants, private sector representatives, diplomats from the EU Member States, candidates and third countries, representatives of European institutions and international organizations.

This training, like all programs in our catalog of international short programs (Pic), is intended for executives affiliated with foreign (non-French) institutions. For more information, please refer to our registration procedures.

#### **Requirements**

This training requires no educational prerequisites and is based on a voluntary approach.

### **Trainers' profiles**

Senior civil servants, experts in negotiation and EU law, experts in European and international affairs, diplomats.

### **Training objectives**





- → Gain insight into the distinctiveness of European Union decision-making processes
- → Develop awareness of situational intelligence
- → Develop associated interpersonal skills
- → Integrate a network of experts and share good practices

#### **Program**

## **⊘** Gain insight into the distinctiveness of European Union decisionmaking processes from a practice-oriented perspective

- → Understand the specificities of European Union negotiation and the roles of different institutional and non-institutional stakeholders
- → Grasp negotiation challenges taking place within and with the European Union

#### O Develop awareness of situational intelligence

 $\rightarrow$  Raise awareness of cognitive science research and trends in the field of situational intelligence

#### O Develop associated interpersonal skills

- → Refine intercultural communication skills
- → Increase assertiveness

#### O Develop critical and foresight situational analysis

- → Tackle challenging situations while guaranteeing suitable results
- → Improve networking skills

#### Integrate a network of experts and share good practices

→ Integrate a network of experts, share experience and good practices among peers

#### **Training methods**

This highly operational training combines expert presentations, case studies and simulation exercises. This approach encourages exchanges between participants and with trainers, allowing them to share their experiences.

#### **Evaluation**

The relevance of the training and the teaching methodology is assessed by participants through a questionnaire. A roundtable is also conducted at the end of the training to establish collective



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feedback.

## Registration procedures

Applicant profile, registrations, participation, registration fee and grants... Find here all the useful information to apply for INSP's international short programs!



#### **Contact**

Any questions? Please contact us!

Contact form